



Status Report

ME EC Meeting

IBM, Hursley, UK


May 15th, 2009



ME WORKING GROUP



Define “Developer”



“Developers” by sales per app

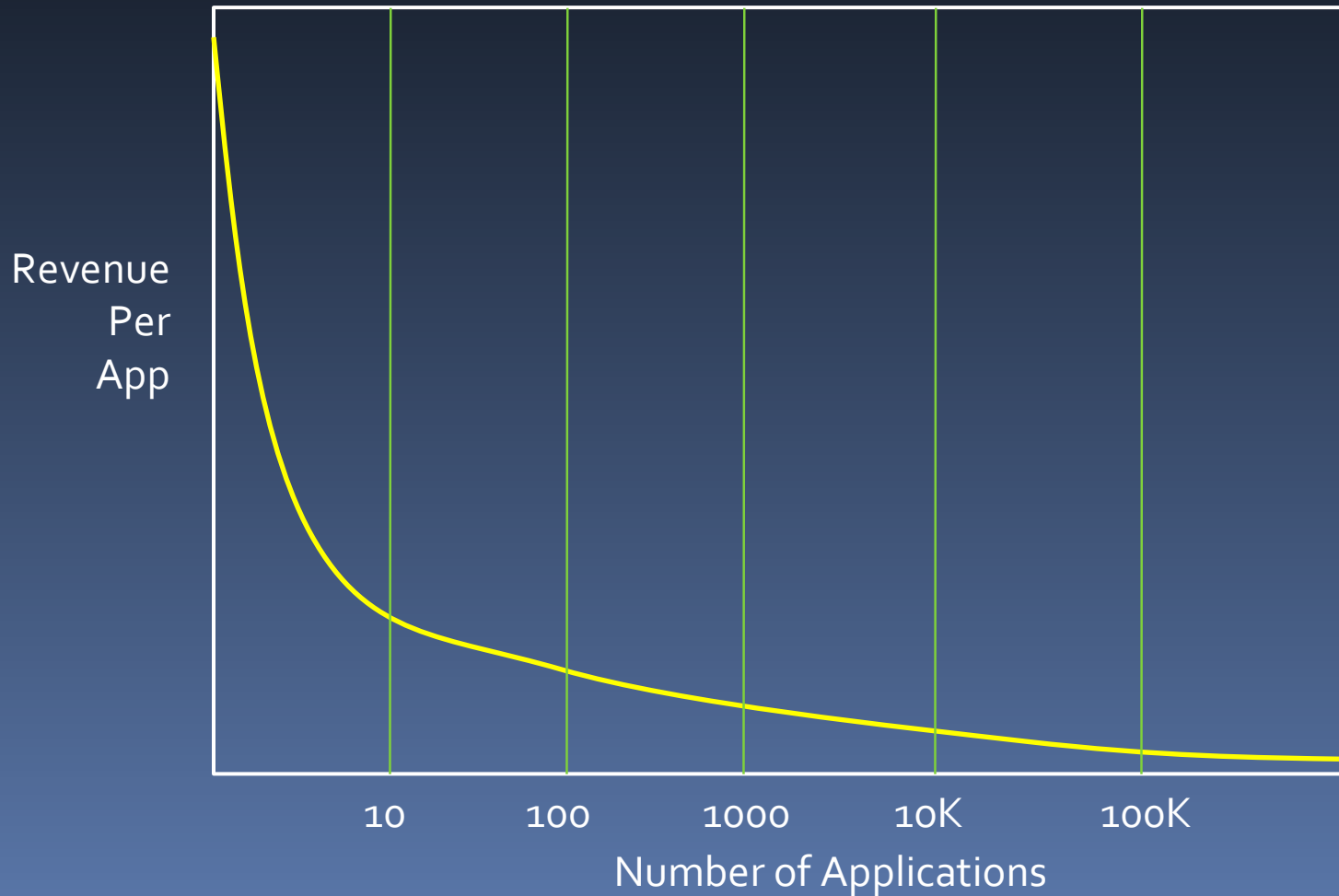
- Walled Garden app developers

- Business app developers

- Enterprise developers
- “Small” developers

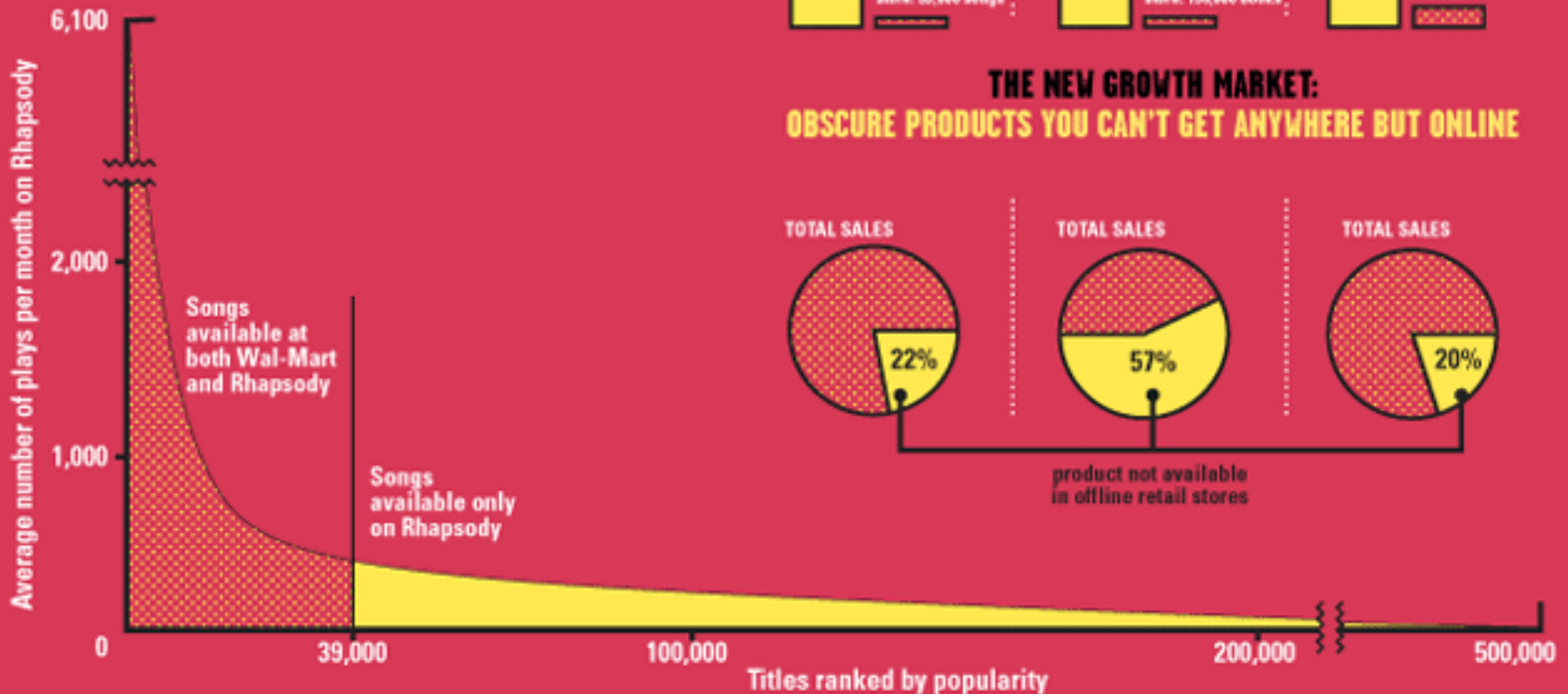
“The Long Tail”

wired, 2004



ANATOMY OF THE LONG TAIL

Online services carry far more inventory than traditional retailers. Rhapsody, for example, offers 19 times as many songs as Wal-Mart's stock of 39,000 tunes. The appetite for Rhapsody's more obscure tunes (charted below in yellow) makes up the so-called Long Tail. Meanwhile, even as consumers flock to mainstream books, music, and films (right), there is real demand for niche fare found only online.



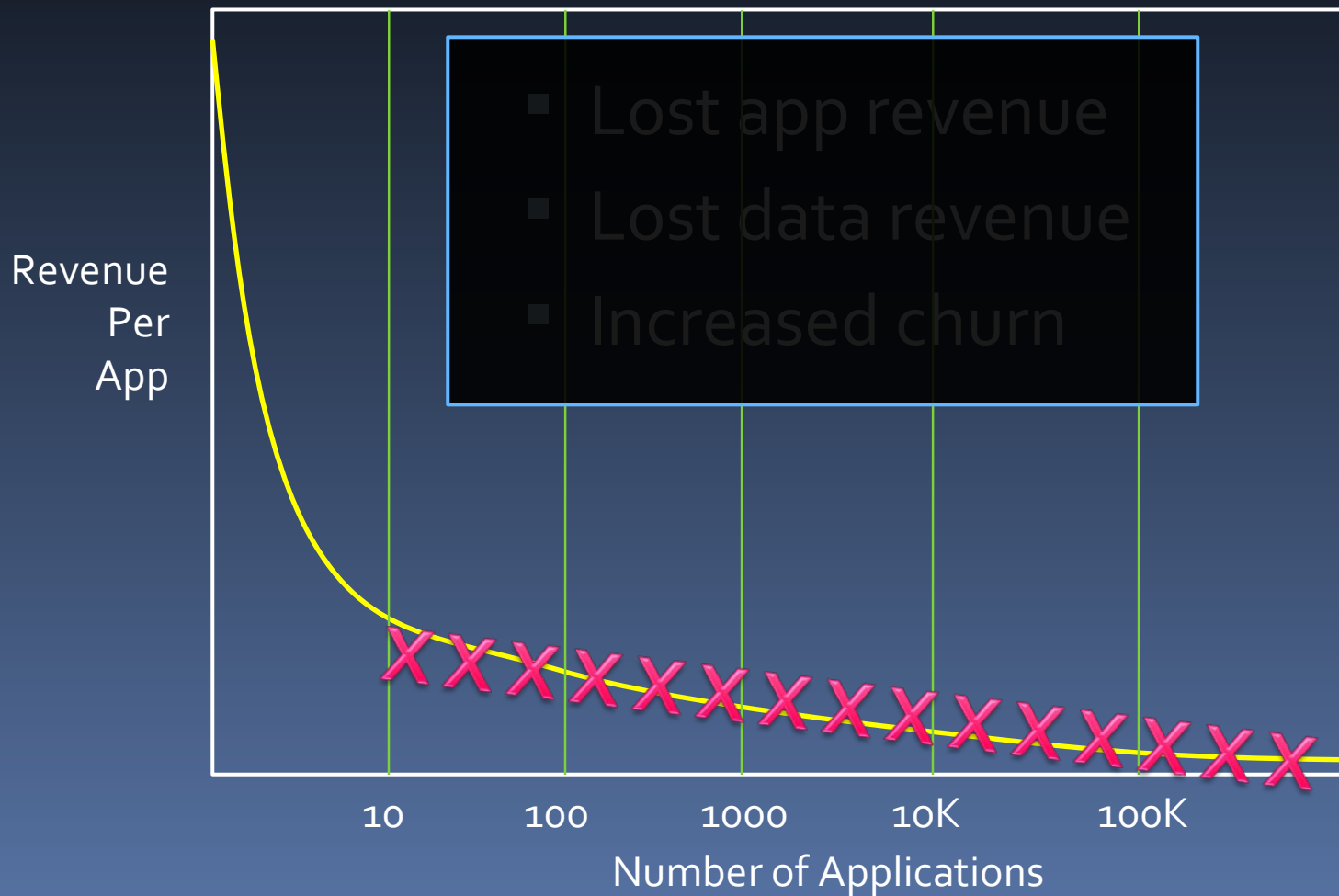
“Developers” by total volume

- Walled Garden app developers
- Business app developers
- Enterprise developers
- Home developers

The “Fragmentation” Barrier:

- Walled Garden app developers
- ~~▪ Business app developers~~
- ~~▪ Enterprise developers~~
- ~~▪ Home developers~~

The “Fragmentation” Barrier:





**OVER ONE
BILLION SERVED**



Most
App Stores
Will

Fail

...to meet expectations, unless those expectations are low

App Stores Need...

Apps

Apps need... **Developers**

Enterprises and “small” developers will not write / maintain **dozens** much less **three** versions of an application.

... on which platforms will those three be?

“But if ANYONE can provide apps..”

- “Quality”

- “Security”

- “Race to the Bottom”

■ Response

- Solved by Palmgear in 1999

- Ratings

- Preview Community

- Opt-in handset enablement

- App revocation

- Small set of “successful” security patterns

- “Panic button”

- Community of previewers

- Require free apps to provide (and be built from) open source

- Let’s examine some “free” applications...

Case study

- A small US operator decided:
 - All handsets would have Java
 - All handsets would have GPS
 - No signing needed for full access to GPS or network*

*GPS permission on first use: "Grant always, Once, or Never?"

Result

- **53% Market Share of LBS applications**
- \$100M Data + App Revenues (early 2006)
 - Total operator subs: 17M
 - Only charging 20-30% rev share
 - Does not include voice revenue
 - 50% of data subs were enterprises who had written their own applications – **not even purchasing available enterprise apps**
- Other US operators trying to emulate this



TOKEN ORACLE SLIDE

“An Oracle mobile story is a good complement to the Oracle enterprise database story.”

from the Director
responsible for this
operator's enterprise
initiatives



Mobile Message:


Enable the Enterprise

(this will help enable everyone else)




Mobile Vision Statement


“To provide **stewardship** of mobile Java by enabling a **best-in-class ecosystem** for **development** and **deployment** of **compelling** mobile applications”







The ME Working Group

- Focused on Mobile (as in cell phones)
 - But others (embedded, TV) are watching
 - Now an official JCP EC activity
 - Has held two meetings
 - Provided update during last EC meeting
 - Scheduled to meet every other week
- 



“Working Group” as a model for future work

- Governance and ME working groups seem to be working for carrying out EC-level work
 - Possible model for future “single EC” Java stewardship?
- 




ME Working Group

Topics on the table

- **Fragmentation**
 - Marketing
 - Licensing
 - Governance
 - Technology
 - SE/ME Convergence
- 

Fragmentation

- Need a definition/classification
 - Aplix has a presentation
 - Many other ME EC members have studied this
 - Need for a **converged security model** across domains
 - Form a JSR to facilitate agreement by stakeholders.
 - Improved testing (**interoperability** testing, testing beyond TCKs)
 - Form an Expert Group?
- > **Need to tap expertise of those impacted by the problem in creating a solution**




Topics on the table

- Fragmentation
 - **Marketing**
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Marketing

- Vision statement
 - Analyze and understand the business environment (Aplix)
 - Promote Java as a "first class" citizen in the mobile space
 - Promote our activities, let people know that we are working to solve problems, are competitive
- 




Why a “vision statement”?

- Describes why we are here
 - Helps focus activities
 - Final authority
- 



Mobile Vision Statement

“To provide ***stewardship*** of mobile Java by enabling a ***best-in-class ecosystem*** for ***development*** and ***deployment*** of ***compelling*** mobile applications”



Vision Statement autopsy

- “provide stewardship” – emphasizes stewardship role
- “mobile Java” – not just Java ME
- “enabling” – working group depends on external resources for implementation
- “best-in-class” – cites need to measure against other platforms
- “ecosystem” – underscores soup-to-nuts approach required for success
- “development and deployment” – not just technical, but also “business” issues
- “compelling” – not just a game platform
- “mobile applications” – as opposed to browser (do we want to limit ourselves in this way?)

Mission Statement

- Describes “how” to implement vision at high level
- Bullet list
- Possible example:
 - ...
 - “Recommend and seek sponsors for new JSRs”
 - ...



Topics on the table

- Fragmentation
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 - **Licensing**
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Licensing

- TCK licensing
- Need for consistent RI licensing

-> comments from other EC members?





Topics on the table

- Fragmentation
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 - **Governance**
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Governance

- TCK transparency
 - Could be tackled in Governance Work Group (aka JSR-215 WG)




-> Track issue in ME Working Group but move it to Governance Working Group to be addressed



Topics on the table

- Fragmentation
 - Marketing
 - Licensing
 - Governance
 - **Technology**
 - SE/ME Convergence
- 




Technology

- MIDP₂ to MIDP₃ evolution path/planning
- Additions to current featureset

-> This is arguably not “Smartphone Java”





Topics on the table


- Fragmentation
 - Marketing
 - Licensing
 - Governance
 - Technology
 - **SE/ME Convergence**
- 



SE/ME Convergence

- Smartphone Java with SE core
- More modular Java

-> Can we choose an existing platform and organize behind it?



Concerns

- If we don't make major changes immediately
 - ME declared "mature" and no smartphone Java convergence
 - Future investment limited to reduction of maintenance costs
 - Warnings:
 - Lack of quorum in ME EC (these folks are the innovators and implementers)
 - ME innovation stalled in past 3 years
 - Independent efforts fragmenting mobile Java
 - Why???
 - Desire to control IP?
 - JCP governance issues?
 - Viable alternatives?

-> What change is needed to restore this?

Possible near-term actions

- Security JSR
 - “Permission” to kick one off
 - Who will do the work?
 - Getting operator “blessing”?
- Interoperability
- Smartphone Java
 - Should we pick an existing solution and go with it?
 - Does this need to wait for Oracle closure?
 - JavaFX Mobile vs Android/Dalvik



Conclusion

- ME Working Group has EC support
 - Multiple potential major initiatives
 - Time to move forward on one of these
- 